

# FH Integrated Planning Survey Spring 2012

)RRWKLOO &ROOHJH ,QWHJUDWHG 3ODQQLQJ DI

7KH WKLUG \HDU RI RXU QHZ ,QWHJUDWHG 3ODQQLQJ DQG %XGJHWLQJ 6WUXI  
RSSRUWXQLW\ WR JDWKHU IHGDFN IURP DOO RI WKRVH LQYROYHG

7KLV VXUYH\ ZLOO EH XVHG DV RXU DVVHVVPHQW RI WKH SURFHVV WR PRYH IF  
SURYLGH XV ZLWK \RXU VXJJHVWLRQV DQG IHGDFN WR PDNH WKH VWUXFWX  
\HDU

7KLV VXUYH\ FORVHV RQ -XQH WK DW SP



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3URFHVV 2YHI

%DFNJURXQG RI WKH ,QWHJUDWHG 3ODQQLQJ DQG %XGJHWLQJ 6WUXFWXUH

/DVW \HDU LQ 6SULQJ RI WKH DQXDO VKDUHG JRYHUQQFH VXUYH\ GHPRQLVWU DW  
3URJUDP 5HYLHZ &RPPLWWHH FKDUJH DQG UROH WR ILW WZHQH ZURFFHVWD QDFHVSURXFH  
SURJUDP GLVFRQWLQXDQFH ,Q )DOO RI WKH QHZ \$QXDO 3URJUDP 5HYLHZ WHPSO  
DGPLQLVWUDWLYH XQLW SURJUDPV

7KH JRDO RI WKLV WHPSODWH ZDV WR LQWHJUDWH GDWD DQG WUHQQV LQFOXGLQJ FR  
SODQQLQJ DW DOO OHYHOV RI WKH FROOHJH VWDUWLQJ DW WKH SURJUDP OHYHO 7KH  
DGPLQLVWUDWRUV 3OHDVH XVH WKLV VXUYH\ WR JLYH IHGDFN RQ \RXU H[SHULHQFH  
&ROOHJH

)RU PRUH LQIRUPDWLRQ RQ WKH KLVWRU\ RI WKH ,QWHJUDWHG 3ODQQLQJ DQG %XGJHW  
KWS ZZZ IRRWKLOO HGX VWDII LUV ,3%3

)RU D FRS\ RI WKH ODWHVW \*RYHUQQFH +DQGERRN FOLFN KHUH  
KWS IRRWKLOO HGX VWDII LUV \$SSURYHGB\*+%B SGI

\$QG WR JHW PRUH LQYROYHG DQG VWD\ LQIRUPHG YLVLW WKH 3UHVLGHQW V \*RYHUQQ  
KWS ZZZ IRRWKLOO HGX SUHVLGHQW JRYHUQQFH SKS







5HJDUGLQJ UHVRXUFH DQG VWDIILQJ UHTXGRWRX WRHDKOMDGRQLQH  
&RXUVH 3URJUDP 6HUULFH \$UHD \$GPLQLVWUDWLYH 8QLW RU ,QV  
LQWR WKH DOORFDWLRQ SURFHVV

5HJDUGLQJ UHVRXUFH DQG VWDIILQJ UHTXHVWV WR ZKDW GHJUHF  
ZHUH LQWHJUDWHG LQWR WKH DOORFDWLRQ SURFHVV

7KLV \HDU 9LFH 3UHVLGHQWV DQG (603 \$SSHQGLFHV SODQV H J I  
,QWHUQDWLRQDO 3URJUDPV DQG 0DUNHWLQJ &RPPXQLFDWLRQV

,I \RX DFWLYHO\ SDUWLFLSDWHG LQ D UHVRXUFH RU VWDIILQJ SULR





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3D5& 3URFH\

7KLV TXHVWLRQ RQO\ IRU PHPEHUV RI 3D5& VNLS WKLW TXHVWLRQ  
!! %— 'eV' pī!! %!-%žč «ÁV' ĩī!!1%"A 'žčkÁ

&RQVLGHU \RXU H[SHULHQFH RQ WKLW SODQHQDFK FRDQ  
ZKDW H[WHQW \RX DJUHH RU GLVDJUHH ZLWK HDFK R  
6WURQJO\ : \$JUHH 1HXWUDC 'LVDJUHH 6WURQJO\ 'L

FRDQHQ

'LVFXVVLRQV XV:  
WKH DJHQGD

3D5& FRPSOHWH  
DJHQGDV HIILFL

3D5& KDG DSSUF  
LQIRUPDWLRQ W  
LQIRUPHG SODQ  
GHFLVLRQV

'LVFXVVLRQV ZHU  
GULYu † dR'žP\_P~P~

\$GGLWLRQDO &R

3OHDVH JLYH XV DQ\ DGGLWLRQDO FRPPHQWV RU LQIRUPDWLRQ W  
,QWHJUDWHG 3ODQQQLQJ DQG %XGJHW 6WUXFWXUH

7KDQN <

7KDQN <RX

7KDQN \RX IRU 7RUVHWLPH DOO WKH TXHVWLRQV ZH KDYH IRU \RX WRGD\ 6LPSO\ FOLFN

