

:KLOH WKHUH ZHUH DFWLRQ LWHPKHUHQVZKH BWRKJWHDP W K D M H Z H U H S U H V H C

+LULQJ HQJLQHHULQJ WXWRUV IRU RQOLQH DQG LQ SHUVRQ WXWRULQJ
,QFOXGLQJ PRUH WHDPZRUN DQG WHDP EDVHG DVVLJQPHQWV LQ RXU
)RVWHULQJ D VHQVH RI FRPPXQLW\ LQ RXU FRXUVHV ERWK LQ SHUVRQ

7KH IXOO OLVW LV EHZRZ

*XLGHG 3DWKZD\ V E\ FUHDWLQJ D VFKHGXOH WKDW UHGXFHV FRXUVH
SDWKZD\ KDYH WKH SUH UHTXLVLWHV IRU WKH FRXUVHV DQG ILJXUH R
URDGEORFNV
ZRUNLQJ ZLWK KLJK VFKRROV
,QFUHDVLQJ IRU LQJ R I
SURLGH PRUH LQIRUPDWLRQ DERXW ZKDW HQJLQHHULQJ LV DQG KRZ
SURLGH PRUH DXWKHQWLF SURMHFWV
SURLGH PRUH WHDPZRUN RSSRUWXQLWLHV
LQWURGXFH PRUH IHPDOH UROH PRGHV
ZRUN ZLWK 8PRMD DQG 3XHQWH

DVN RQOLQH OHDUQLQJ H[SHUWV DERXW DGGLWLRQDO VWUDWHJLHV I
LQFUHDVH DFFHVV WR HQJLQHHULQJ WXWRULQJ ERWK RQOLQH DQG LQ
+LULQJ HQJLQHHULQJ WXWRUV IRU RQOLQH DQG LQ SHUVRQ WXWRULQJ
,QFOXGLQJ PRUH WHDPZRUN DQG WHDP EDVHG DVVLJQPHQWV LQ RXU
)RVWHULQJ D VHQVH RI FRPPXQLW\ LQ RXU FRXUVHV ERWK LQ SHUVRQ
LQFOXGLQJ PRUH DOXPQL VXFFHVV FDVHV RQ RXU ZHEVLWH

: H KHOG D PHHWLQJ RQ 'HFHPEHU IRU WKH (QJLQHHULQJ LQVWUXFV
EDVHG DVVLJQPHQWV DQG IRVWHULQJ DUHGHQKRZRDFRPPXQLW\WXGHQWV WR
DWWHQGDQFH FRXOG KHOS VWXGHQWV WR JHW WR NQRZ HODFYKLQW K MX G D Q
JURXSU WR VROYH D SUREOHP \$QG GLVFXVVHGZKQZ WKH W D D N H Q W R P G L R

: H KDYH LQLWLDWHG D UHTXHVW IRU DGGLWLRQDO WXWRUV WR EH KLUH
DQG WDONLQJ ZLWK 5DP

***[NIJSHJ ZXPFIQZF YLJXW**

H[:KDW GDWD DUH \RX XVLQJ WR PDNH \RXU SURJUHVV MXGJPHQW"

&HYNTSX SJJJI TJRNWSJYMB FW \TWTJRBSW KTV
YJSIX UTQNHJX TJX XYFYJ NSNYNFYN[

: H DUH FRQWLQXLQJ ZLWK WKH JRDOV DQG DFWDBQV QJWZLWHG WLQHWKIU SHURJRD
DW WKH PHHWLQJ

7KLV IRUP LV FRPSOHWHG DQG UHDBG\ IRU DFFHSWDQFH

"ENJOJTUSBUPShT /BNF

%BUF

\$PNNFOUT